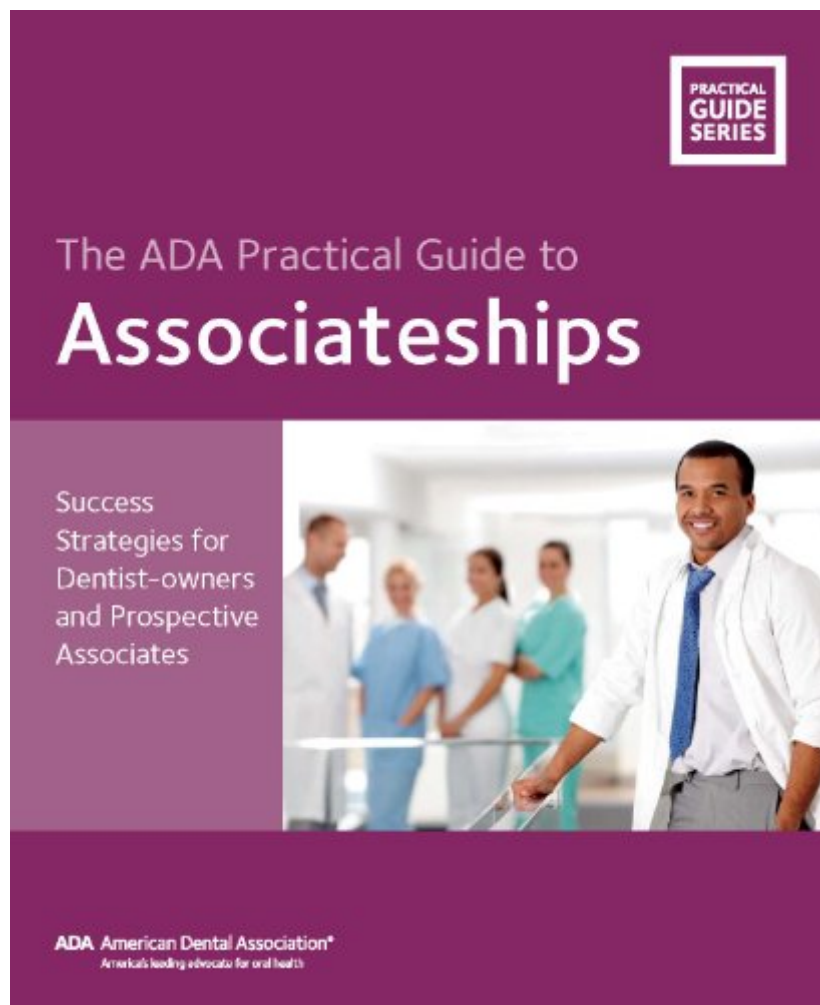


The book was found

The ADA Practical Guide To Associateships: Success Strategies For Dentist-owners And Prospective Associates (The ADA Practical Guide Series)



Synopsis

There's more than meets the eye to building a successful associateship. This practical guide offers strategies for tackling both logistical issues – such as the type of associate arrangement, compensation, contract terms, and buy-ins – and intangible ones, including interpersonal considerations and compatibility, developing a practice philosophy, and conducting a goals assessment. Ideal for either adding or becoming an associate, this valuable book explains:

- Common contract provisions, including compensation; sick leave, disability pay, and other benefits; restrictive covenants and nonsolicitation provisions; financing and income distribution; provisions for dissolution; and many more
- Differences between an employee and an independent contractor, including financial, interpersonal, and tax considerations
- The phased buy-in/buy-out process
- Considerations for the dentist who is thinking about joining a large group practice

Also includes worksheets for cash flow, break-even and associate compensation analyses, as well as a sample associateship contract.

Table of Contents

Chapter 1: Associateships in General

Reasons to Become an Associate

Reasons to Add an Associate

Structures of Associateship Arrangements

Potential Problems

Types of Associate Arrangements

Chapter 2: Adding an Associate

Long-range Planning

Personal Assessment

Practice Assessment

Typical Features of Associate Agreements

Defining Factors of a Prospective Associate

Recruitment

General Considerations

Management Considerations

Interpersonal Considerations

Financial Considerations

Making the Decision

Chapter 3: Becoming an Associate

Is Associating for You?

Recommended Steps for Becoming an Associate or Entering a Time-share/Solo Group Agreement

What Type of Associateship Arrangement is Best for You?

Financial Considerations for Associate Arrangements

Control Considerations

Restrictive Considerations

Availability Considerations

Considerations Relating to an Associateship in a Large Group Practice

Chapter 4: Locating Candidates and Associateship Opportunities

Traditional Sources

Sample Advertisements

Sample Associate Dentist Job Description

Web-based Resources

Social Media

Making Contact

Sample Curriculum Vitae (CV)

Chapter 5: Candidate or Associateship Evaluation

Initial Screening

Comprehensive Evaluation

Issues for Prospective Associates

Specialty Care

Terms of the Contract

Issues for Prospective Associates and Group Practices

Issues for Dentist-owners

Chapter 6: Financial Compensation

Determining a Fair Level of Compensation

Who Pays Whom?

Compensation Methods

Compensation Examples

Phased Buy-ins and Buy-outs

Other Financial Compensation Considerations

Break-even Analysis for an Associate

Production

Chapter 7: Contractual Considerations

The Importance of a Written Contract

Classification Indicators

Employee or Independent Contractor?

Taxes, Social Security and Related

MattersCommon Contract ProvisionsIndependent Contractor Sample ProvisionsTime-share/Solo
Group Sample ProvisionsSample Agreements

Book Information

File Size: 2453 KB

Print Length: 161 pages

Publisher: American Dental Association (October 29, 2013)

Publication Date: October 29, 2013

Sold by:Â Digital Services LLC

Language: English

ASIN: B00GAN6UIC

Text-to-Speech: Enabled

X-Ray: Not Enabled

Word Wise: Enabled

Lending: Not Enabled

Enhanced Typesetting: Not Enabled

Best Sellers Rank: #542,823 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #47

inÂ Books > Medical Books > Dentistry > Dental Office Practice #2444 inÂ Kindle Store > Kindle
eBooks > Business & Money > Management & Leadership > Management #9016 inÂ Books >
Business & Money > Management & Leadership > Management

Customer Reviews

Every one in dental field needs it

[Download to continue reading...](#)

The ADA Practical Guide to Associateships: Success Strategies for Dentist-owners and Prospective Associates (The ADA Practical Guide Series) Associates: Complete Guide: Make Money Online with Associates: The Associates Bible: A Step-By-Step Guide on Associates Affiliate Program DOS: Programming Success in a Day: Beginners guide to fast, easy and efficient learning of DOS programming (DOS, ADA, Programming, DOS Programming, ADA ... LINUX, RPG, ADA Programming, Android, JAVA) Law School Insider: The Comprehensive 21st Century Guide to Success in Admissions, Classes, Law Review, Bar Exams and Job Searches, for Prospective Students and Their Loved Ones VBScript: Programming Success in a Day: Beginner's Guide to Fast, Easy and Efficient Learning of VBScript Programming (VBScript, ADA, ASP.NET, C#, ADA ... ASP.NET Programming, Programming, C++, C) ADA: Programming Success in a Day: Beginners

Guide to Fast, Easy, and Efficient Learning of ADA Programming Kindle Owners Lending Library: Get Free Books, Movies and TV Shows with your Kindle and Prime Membership (Kindle Owners Lending Library & Prime) Which MBA? A prospective student's guide Venturi, Scott Brown and Associates (Works and Projects Series) (Spanish and English Edition) Rationale for the Design of the Ada Programming Language (The Ada Companion Series) Barkley & Associates Family Psychiatric Mental Health Nurse Practitioner Certification Review CD Series Conflict Resolution for Managers and Leaders, Participants Workbook: The CDR Associates Training Package Neuroanatomy Through Clinical Cases, Second Edition by Hal Blumenfeld [Sinauer Associates, Inc., 2010] (Paperback) 2nd Edition [Paperback] Success Principles: Beast Mode Mindset of Success: Learn the top secrets that will rocket you to success in any area rapidly Lexi-Comp's Oral Surgery for the General Dentist: A Step-by-step Practical Approach Manual (Lexi-Comp's Dental Reference Library) Oral Surgery for the General Dentist: A Step-By-Step Practical Approach Manual (Lexi-Comp's Dental Reference Library) ASP.NET: Programming success in a day: Beginners guide to fast, easy and efficient learning of ASP.NET programming (ASP.NET, ASP.NET Programming, ASP.NET ... ADA, Web Programming, Programming) The Condominium Concept: A Practical Guide for Officers, Owners, Realtors, Attorneys, and Directors of Florida Condominiums (Condominium Concepts) Caillou: At the Dentist (Out and About series) Elmo Visits the Dentist (Sesame Street Series) (Sesame Street (Dalmatian Press))

[Dmca](#)